

Company: **Trusted Payment Technologies**

Internship Position: **Sales Intern**

College Credit: **You can earn college credit for your job or internship. Contact the Cooperative Education department at 760.744.1150 x2355 or jjarvinen@palomar.edu**

Organization Background

Trusted Payment Technologies helps businesses grow with by providing merchant processing, point of sale, and payroll services. We specialize in serving small and medium-sized businesses.

Key Responsibilities

Sales interns will receive hands-on training in the sales cycle. This includes:

- Prospecting and cold calling
- Doing research to identify sales prospects
- Develop leads and strong ongoing business development
- Marketing
- Networking
- Closing the sale
- Customer Relations Management (CRM)

Interns will receive coaching and mentoring from Trusted Payment Technologies CEO/President Pili Hernandez. Pili has over 15 years of sales experience and is passionate about helping those interested in the industry to build skills and professional networks.

Qualifications/Minimum Requirements

- High Motivation to learn the sales cycle
- Driven and Competitive
- The ability to learn new tasks and be a quick thinker.
- Strong customer service skills a must
- Driver's License and own transportation

Additional Information

Desired Hours per Week: 5 - 20

Compensation: This is an unpaid internship opportunity. To be eligible for this internship opportunity you need to enroll in a Cooperative Education/Work Experience course.

Position Start: Spring 2019

Location: Carlsbad

Website: <http://www.trustedpaymenttechnologies.com/>

If you are interested in this internship, please contact:
Jason Jarvinen, Work Experience Coordinator
Palomar College
jjarvinen@palomar.edu, 760.744.1150 x2355